## ABSTRACT

CV. Union Jaya Motors is an automotive company Daihatsu car dealers still running operations activities manually. The research in CV. Union Jaya Motors had been build the software orders and sales system. This system has the functionality that is input data related to orders and sales, store data and vehicle data ordering, print a receipt of payment, sales invoice. Print a report ordering, sale, stock transactions and payments accurately. The software is built with the software engineering waterfall model. Testing is done only on a limited functional system by using black-box testing. Software is expected to be submitted to the problems that exist and reduce the level of manual error and maintain data integrity.

**Keywords**: Sofware orders and sales, Waterfall Model, black-box testing, Data Flow Diagram, Entity Relationship Diagram