ABSTRACT

This study was conducted to determine the effect of the Marketing Mix Analysis of Consumer Purchase Decision Against the Grocery Indogrosir Center Palembang. This study uses primary data as much as 100. Where 30 is the pre test samples 70 samples followed the respondents who shopped at Indogrosir. This research was conducted using the data quality testing validity, reliability test , and test the assumptions of classical as well as to test the hypothesis used multiple linear regression analysis with a significance level of 5 %, the data collected by purposive sampling method that respondents who buy goods in grocery center Indogrosir Palembang .Analysis of research data using SPSS (Statistical Production Services and Solution) version 13 Based on the results of the regression analysis testing the hypothesis with research , marketing mix variables have no effect on consumer purchasing decisions . This suggests that the marketing mix variables product, price variables, variables and variable promotion places not affect consumer purchasing decisions .

Keywords : Product, Price, Promotion, Place and Purchase Decision