

## **ABSTRACT**

*Today, the development of information technology has entered all sectors of human life. One of the things that is currently intensively using technology is the trade sector. Not all companies utilize technology that has developed rapidly. For example, PT. Cakra Indo Pratama, which has not utilized technology in recording its sales transactions due to a lack of experts in the computer field. The application design uses a prototype and Visio system development model for an overview of program and database designs. prototype was chosen because PT. Cakra Indo Pratama since the beginning there has been no previous application so it requires a design to make the sales application. The features provided in the application are the master menu in the form of customer data and item data, the transaction menu in the form of sales and repayment transactions for the remaining payment, report menu in the form of sales details and sales reports, profile menu in the form of changing passwords and logging out. This application is useful for PT. Cakra Indo Pratama because it makes it easier for the admin in recording sales transactions and preparing sales reports at PT. Cakra Indo Pratama.*

**Keyword :** Trade Application, Report, Prototype, Visio.