

Abstract

This research is conducted to prove the leadership influence and working motivation through the manager's performances with functional manager and general manager on manufacturing company in Palembang as an example. the research method used is convenience sampling by getting 40 respondents. the data analysis method used is double liner regression by doing T-test and F-test. besides, the assumption analysis is done that are normality test, multicollinearity test, heteroscedasticity test to continue the regression model.

After doing the T-test, it is known that the leadership style in a company does not influence a manager's performances, and so that the working motivation. in contrast, the F-test explains that the leadership style and working motivation do not influence a manager's perform

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